

## Hillsmere Shores Improvement Association, Inc. - Operating

04/25/22

## Profit &amp; Loss

Cash Basis

July 2021 through March 2022

	General	M-Piers & Harbor	Pool	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
5000 · Operating Income				
5100 · Operating Income - General Fund				
5101 · Building Permits	575.00	0.00	0.00	575.00
5102 · Membership Dues	11,807.61	0.00	0.00	11,807.61
5103 · Miscellaneous	75.00	0.00	0.00	75.00
5100 · Operating Income - General Fund - Ot...	25.00	0.00	0.00	25.00
<b>Total 5100 · Operating Income - General Fund</b>	<b>12,482.61</b>	<b>0.00</b>	<b>0.00</b>	<b>12,482.61</b>
5200 · Pier and Harbor Income				
5201 · Boat Storage	0.00	8,460.00	0.00	8,460.00
5202 · Dinghy Rack	0.00	3,854.17	0.00	3,854.17
5203 · Ramp Keys	100.00	8,004.17	0.00	8,104.17
5204 · Slip Rental	0.00	113,576.05	0.00	113,576.05
5205 · Transient Fees & Miscellaneous	0.00	1,772.00	0.00	1,772.00
5206 · Wait List	0.00	1,100.00	0.00	1,100.00
5207 · Late Fees	0.00	150.00	0.00	150.00
5208 · Refunds - Piers and Harbor	0.00	(2,900.00)	0.00	(2,900.00)
5200 · Pier and Harbor Income - Other	0.00	100.00	0.00	100.00
<b>Total 5200 · Pier and Harbor Income</b>	<b>100.00</b>	<b>134,116.39</b>	<b>0.00</b>	<b>134,216.39</b>
5300 · Pool Income				
5305 · Pool Membership				
5310 · Guest Passes	0.00	0.00	1,485.00	1,485.00
5311 · Adult	0.00	0.00	11,530.00	11,530.00
5312 · Family	0.00	0.00	35,125.00	35,125.00
5313 · Youth	0.00	0.00	1,275.00	1,275.00
<b>Total 5305 · Pool Membership</b>	<b>0.00</b>	<b>0.00</b>	<b>49,415.00</b>	<b>49,415.00</b>
5330 · Pool Other Revenue				
5331 · Annabel Lobe	0.00	0.00	2,038.00	2,038.00
5332 · Pool Hillsmere Swim Team	0.00	0.00	1,500.00	1,500.00
5334 · Key School	0.00	0.00	2,550.00	2,550.00
5330 · Pool Other Revenue - Other	0.00	0.00	1,494.00	1,494.00
<b>Total 5330 · Pool Other Revenue</b>	<b>0.00</b>	<b>0.00</b>	<b>7,582.00</b>	<b>7,582.00</b>
<b>Total 5300 · Pool Income</b>	<b>0.00</b>	<b>0.00</b>	<b>56,997.00</b>	<b>56,997.00</b>
<b>Total 5000 · Operating Income</b>	<b>12,582.61</b>	<b>134,116.39</b>	<b>56,997.00</b>	<b>203,696.00</b>
5600 · Other Income				
5605 · Donations Received	20.00	0.00	0.00	20.00
5610 · Interest Income	14.57	11.40	4.09	30.06
5615 · Miscellaneous Income	1,940.00	0.00	0.00	1,940.00
<b>Total 5600 · Other Income</b>	<b>1,974.57</b>	<b>11.40</b>	<b>4.09</b>	<b>1,990.06</b>
<b>Total Income</b>	<b>14,557.18</b>	<b>134,127.79</b>	<b>57,001.09</b>	<b>205,686.06</b>
<b>Cost of Goods Sold</b>				
5900 · Cost of Goods Sold	1,263.28	0.00	0.00	1,263.28
<b>Total COGS</b>	<b>1,263.28</b>	<b>0.00</b>	<b>0.00</b>	<b>1,263.28</b>
<b>Gross Profit</b>	<b>13,293.90</b>	<b>134,127.79</b>	<b>57,001.09</b>	<b>204,422.78</b>
<b>Expense</b>				
6000 · Administrative Expenses				
6001 · Advertising and Promotion	51.56	77.34	0.00	128.90
6002 · Bank service fees	136.39	272.78	136.38	545.55
6004 · Dues and Subscriptions	343.00	635.99	317.99	1,296.98
6005 · Executive Administrator				
6016 · Admin Support	446.23	119.40	119.71	685.34
6005 · Executive Administrator - Other	1,986.81	4,666.63	2,333.34	8,986.78
<b>Total 6005 · Executive Administrator</b>	<b>2,433.04</b>	<b>4,786.03</b>	<b>2,453.05</b>	<b>9,672.12</b>
6007 · Office Supplies & Expense	179.12	358.25	179.10	716.47
6010 · Professional Fees				
6011 · Accounting Services	1,428.75	3,932.50	1,428.75	6,790.00
6012 · Audit	312.50	625.00	312.50	1,250.00
6014 · Legal Fees	32,463.92	0.00	0.00	32,463.92
<b>Total 6010 · Professional Fees</b>	<b>34,205.17</b>	<b>4,557.50</b>	<b>1,741.25</b>	<b>40,503.92</b>
6019 · Telephone and Internet - Admin	62.72	125.45	62.71	250.88
6020 · Website	152.91	305.85	152.91	611.67
<b>Total 6000 · Administrative Expenses</b>	<b>37,563.91</b>	<b>11,119.19</b>	<b>5,043.39</b>	<b>53,726.49</b>
6105 · Community Activities	2,705.31	0.00	4,431.79	7,137.10
6110 · Equipment Rental	79.50	0.00	79.50	159.00
6130 · Internet - Community Facilities	0.00	1,484.10	1,570.41	3,054.51
6135 · Miscellaneous Expense	0.00	139.91	0.00	139.91
6140 · Pool Operations				
6141 · Pool - Management Company	0.00	0.00	48,543.00	48,543.00
6142 · Pool - Membership Management	0.00	0.00	2,000.00	2,000.00
6143 · Pool - Miscellaneous Supplies	0.00	0.00	86.11	86.11
6144 · Pool - Pool Water	0.00	0.00	600.00	600.00
<b>Total 6140 · Pool Operations</b>	<b>0.00</b>	<b>0.00</b>	<b>51,229.11</b>	<b>51,229.11</b>
6150 · Repair and Maintenance				
6152 · Ground	280.00	830.00	560.00	1,670.00
6153 · Maintenance	0.00	2,190.79	2,346.23	4,537.02
6154 · Mosquito and Pest Control	0.00	0.00	662.00	662.00
6155 · Plumbing	0.00	0.00	325.00	325.00
6156 · Repairs	67.90	8,609.98	169.90	8,847.78
6150 · Repair and Maintenance - Other	0.00	1,166.68	0.00	1,166.68
<b>Total 6150 · Repair and Maintenance</b>	<b>347.90</b>	<b>12,797.45</b>	<b>4,063.13</b>	<b>17,208.48</b>
6165 · Supplies Operating	106.43	4,387.04	3,705.94	8,199.41
6190 · Utilities				
6191 · Electricity	0.00	4,749.16	2,775.19	7,524.35
6192 · Porta Potty	104.73	104.73	0.00	209.46

## Profit &amp; Loss

July 2021 through March 2022

	General	M-Piers & Harbor	Pool	TOTAL
6193 · Water				
6194 · Water Conditioning	0.00	0.00	318.00	318.00
Total 6193 · Water	0.00	0.00	318.00	318.00
6196 · Wastewater	0.00	0.00	209.53	209.53
Total 6190 · Utilities	104.73	4,853.89	3,302.72	8,261.34
Total Expense	40,907.78	34,781.58	73,425.99	149,115.35
Net Ordinary Income	(27,613.88)	99,346.21	(16,424.90)	55,307.43
Net Income	(27,613.88)	99,346.21	(16,424.90)	55,307.43